

Ryan Li

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EDUCATION

University of Southern California

Los Angeles, CA

B.S. Business Administration (Finance) and B.S. Quantitative Biology

Dec. 2028

Marshall School of Business and Dornsife College of Letters, Arts and Sciences

Cumulative GPA: 3.50/4.00

- Quantitative Biology Major GPA: 3.70/4.00

PROFESSIONAL EXPERIENCE

Wellesley Hills Financial

Los Angeles, CA

Investment Banking Summer Analyst (Received Return Offer)

May 2026 – Present

Selected Transaction Experience:

- **Project Python:** Advisor to an Open Banking Infrastructure Provider on its potential \$10M sale (*on-going*)
 - Sized a Global \$22.1B Digital B2B Payments Infrastructure Industry, utilizing TAM SAM SOM analysis via the top-down approach, leveraging data from J.P. Morgan, Juniper Research and Grand View Research
 - Developed a detailed teaser investor deck, crafting a compelling narrative around the company's financial performance, future projections and strategic initiatives to clearly articulate Python's competitive market positioning
 - Refined a list of 200 potential investors, consisting of strategic acquirers and financial sponsors, utilizing resources such as PitchBook and LinkedIn to gauge fit across industry, check size and geographic focus
- **Project Roar:** Advisor to a Payments Platform on its potential acquisition of a Payments Gateway (*on-going*)
 - Authored a three-page business overview of a Singapore-based payment gateway with ~1,300 merchants and ~\$1.5B in annual volume, covering its product suite, technology stack, management and ownership structure
 - Synthesized 4 years of historical financials and FY2027-30E projections into Excel exhibits, charting processing volume, take rate, revenue growth (~18%-21% projected CAGR) and margin trajectory, alongside revenue mix across verticals and geographies
- **Project Goldeneye:** Advisor to a VCC Issuing Platform on its potential \$10M bridge financing round (*on-going*)
 - Sized a Global \$70.8B Accounts Payable and VCC Issuance/Acquiring Industry, utilizing TAM SAM SOM analysis via the top-down approach, leveraging data from Juniper Research and Grand View Research
 - Formulated a list of potential investors, consisting of 50 Venture Lenders, 10 PWMs, 10 RIAs and 10 HNWIs, utilizing resources such as PitchBook and LinkedIn to gauge fit across industry, check size and geographic focus

Soar Capital

London, UK

Investment Associate Intern

Dec. 2025 – Mar. 2026

- Conducted an end-to-end investment assessment of Omega-VR (pre-seed, MedTech/BCI), evaluating team, product differentiation, market sizing (TAM SAM SOM), competitive landscape and go-to-market strategy across a structured 1,000-point scoring framework
- Produced investor-ready scenarios and sensitivities (Base/Best/Worst via dropdown) and a 3-method valuation (Checklist, Scorecard, VC) linked to an internal cap table to map dilution, ownership and return outcomes

GambitBio

Los Angeles, CA

Business Development Intern

Jul. 2025 – Oct. 2025

- Maintained a 70+ contact VC database and conducted PitchBook-driven diligence on target investors; executed tailored cold outreach and represented the team at networking events alongside the CTO to advance fundraising conversations
- Developed and presented an end-of-internship BD strategy for a saliva-based lateral-flow test, leveraging PESTLE and SWOT frameworks, incorporating clinician interviews to validate use cases and refine go-to-market recommendations

LEADERSHIP & INVOLVEMENT

Johnson & Johnson University Case Competition – 2nd Place

Los Angeles, CA

Team Lead

Oct. 2025 – Dec. 2025

- Led strategic analysis across five decision areas (R&D, pricing, supply chain, marketing, human capital) for a MedTech portfolio expansion, delivering a 20-minute presentation with financial modeling and sensitivity analysis to J&J seniors
- Developed a 10-year business plan for a \$67B healthcare company's wound closure portfolio expansion, recommending a dual-track R&D strategy, plant expansion and medium pricing approach that yielded a \$22B NPV and 34% IRR

ADDITIONAL INFORMATION

Clubs: Trojan Investing Society, Global Investment Society, Nexus

Skills: Financial Modeling (DCF, Comparable Companies, 3-statement), R (data visualization, TCGAbiolinks)

Interests: Fencing (Foil, C19), Rock (The Cure, Green Day), Eurodance, NBA, History (Chinese, European, & Mexican)